

LCTA Executive Committee Meeting Minutes

9-21-25 5:33 p.m. VIA ZOOM

Facilitator: Andrea Weinstein - President

Note Taker: Jennifer McCool - Secretary

Board Members Present: Andrea Weinstein, Nancy Pitcairn, DJ Barnhill, Jen McCool, April Gift and Bill Ennis

The meeting was opened by the President, Andrea Weinstein, at 5:32 p.m. The following items were discussed.

1. Initial 2026 Budget Discussion

- a. Bill sent the committee graphs on SC fee increases and how they affect the LCTA income and budget
- b. Fees to USTA South Carolina, which include tennislink fees, will increase from approximately \$120,000 in 2025 to \$216,000 in 2027
- c. Committee also received a proposed budget for 2026 that will be further discussed at the board meeting on September 28
- d. VIP party will now include coordinators and captains
- e. Proposed increase in facility development to \$50,000

2. Discussion of Possible LCTA Registration fee increase

- a. Suggested fee increase to \$25 which will allow LCTA to reimburse the full entry fee for state and sectional championships
- b. Due to the new state regulation, we will have more teams going to the State Championships in 2026
- c. LCTA may reconsider moving the fall league to matchtime for 2027 at a cost of approximately \$4 per registration
 - i. Currently we pay tennislink \$3 and USTA SC \$1 for fall registrations
 - ii. USTA SC will increase fall fees to \$4 in 2026 and \$7 in 2027

3. Town Hall Report

- a. LCTA has hosted 3 town halls in the month of September
- b. Andrea reported the following participation numbers
 - i. 36 participants at Doty Park on September 7
 - ii. 47 participants at MPR on September 14
 - iii. 36 participants at LTP/DI on September 21
- c. Andrea also reported there has been a positive response from the membership, lots of great questions and shared information
- d. LCTA will receive \$900 from Southern for these events, \$300 for each event
- e. LCTA will plan to host town halls again in 2026
- f. Chicken salad and cucumber sandwiches are good, pimento cheese sandwiches not as popular, everyone likes the chips but brownies not so much

4. LCTA Storage Unit

- a. The executive committee discussed renting a storage unit 10x5x8 in size, climate controlled that will cost \$81/month or about \$1000/year plus admin costs
- b. After discussion, it was moved, seconded and VOTED UNANIMOUSLY THAT LCTA WOULD RENT A STORAGE UNIT AT A COST OF ABOUT \$1000/YEAR PLUS ADMIN COSTS
- c. Melinda's garage will now be free of LCTA equipment and board members will have access to the storage unit

5. LCTA Regulations:

- a. Bill will work with Will to make effective changes to the regulations
- b. The regulations won't change significantly, just the format use charts for playoff format
- c. Need to add weather regulations
- d. Need to clarify inclement weather regulations for playoffs
- e. Bill will reach out to state about 2.5 men not having a LLAS flight and have local matches count towards ratings

6. LCTA Holiday event

- a. Event will be held on December 3, 5:30 at DI Club
- b. Invitations to LCTA Board and Coordinators and plus one
- c. Need to send save the Date notice

7. Hilton Head USTA SC Annual Meeting: 11/14- 11/16 Sonesta Hotel Hilton Head Island

- a. Bill and Andrea would like all Executive Committee members to attend
- b. We can invite one pro: TBD

8. Annual Players Meeting

- a. Meeting will be held on January 8 - 5 30 pm at DIC
- b. Slate of LCTA Board Nominees on Slide
- c. Nancy will still be running the nominating committee

9. Facebook Page

- a. Nancy noted there was a post for a team needing players and asked if this was allowed
- b. Policies for social media posts need to be established
- c. Bill will meet with Melinda to discuss

10. Messages to LCTA

- a. Nancy received an email about a player's rating that was shown to be sent by a league player, however this player did not reach out to LCTA
- b. Sandy looked into this and the message appeared to have come from the upstate

- c. There have been other reports of weird emails coming to LCTA

11. Player self rating

- a. Nancy also reported that a player reached out to her about a self rating stating that a question may have inadvertently been answered incorrectly
- b. Nancy reached out to PJ and the player will need to correct the rating

12. MPR

- a. Nancy also reported a player complained that MPR closes at noon on Saturdays but 55+ matches start at 11
- b. LCTA cannot control the hours of the facilities

There being no further business, the meeting was adjourned at 6:38 p.m.



2026 Budget (\$25 Registration Fee)

Ordinary Income/Expense

Income

CPPG Funds 26,000

LCTA Participation Fees 233,000

Total Income 259,000

Gross Profit 259,000

Expense

Advertising and Marketing 15,000

Championship Fees 45,000

Sectional/National Fees 20,000

Communications/Website 1,500

Conferences, Meetings 3,000

Insurance 800

Player Appreciation Event 12,000

COCO Tickets 15,000

National Tennis Week 5,000

Miscellaneous Expense 6,000

SCTA Meeting 1,500

Facility Development Expense 50,000

Scheduler Compensation 10,000

Compensation 42,000

Total Expense 226,800

Net Ordinary Income	32,200
Interest Income	<u>3,500</u>
Net Income	<u>35,700</u>



Profit & Loss
2027 Budget (\$25 Registration Fee)

Ordinary Income/Expense

Income

CPPG Funds 26,000

LCTA Participation Fees 185,000

Total Income 211,000

Gross Profit 211,000

Expense

Advertising and Marketing 15,000

Championship Fees 45,000

Sectional/National Fees 20,000

Communications/Website 1,500

Conferences, Meetings 3,000

Insurance 800

Player Appreciation Event 12,000

COCO Tickets 15,000

National Tennis Week 5,000

Miscellaneous Expense 6,000

SCTA Meeting 1,500

Facility Development Expense 50,000

Scheduler Compensation 10,000

Compensation 42,000

Total Expense 226,800

Net Ordinary Income	(15,800)
Interest Income	<u>3,500</u>
Net Income	<u>(12,300)</u>



2026 Projected LCTA Fee Income:

LCTA 2026 Registration Fee:

Advancing Leagues:	\$23 per	\$24 per	\$25 per
Projected 11,000 Registrants	\$253,000	\$264,000	\$275,000
Tennis Link Fee (\$3 per registrant)	(33,000)	(33,000)	(33,000)
USTA Fee (\$9 per registrant)	<u>(99,000)</u>	<u>(99,000)</u>	<u>(99,000)</u>
LCTA Net Fee Income for Advancing Leagues:	\$121,000	\$132,000	\$143,000
Non-Advancing League (Fall)			
Projected 5,000 Registrants	\$115,000	\$120,000	\$125,000
Tennis Link Fee (\$3 per registrant)	(15,000)	(15,000)	(15,000)
USTA Fee (\$4 per registrant)	<u>(20,000)</u>	<u>(20,000)</u>	<u>(20,000)</u>
LCTA Net Fee Income Non-Advancing League:	\$80,000	\$85,000	\$90,000
Total Gross 2026 LCTA Fee Registration	\$368,000	\$384,000	\$400,000
Total 2026 Tennis Link Fee (\$3 per registrant)	(48,000)	(48,000)	(48,000)
Total 2026 USTA Fee	(119,000)	(119,000)	(119,000)
Total 2026 LCTA Net Fee Income:	\$201,000	\$217,000	\$233,000